

## Breaking Into The Competitive Field Of Telecommunications Management

The importance of telecommunications in the modern world cannot be overstated. In every aspect of our lives, telecommunications technology allows us to live safer lives and have the convenience of communications with anyone at anytime. Busy professionals can avoid being stuck at their desk, performing tasks and errands while speaking via cellular phone with colleagues. A parent can keep in touch with their kids using telecommunications technology and children can learn more through the use of computer applications created by telecommunications companies. For telecommunications professionals worldwide, their job is more than just selling a product to companies. It is making people's lives easier one phone and computer at a time.

Because of the importance of telecommunications everywhere in the world, there is a high demand for telecommunications workers. Perhaps the most gruelling job in telecommunications is that of the telecommunications manager. These managers have to contend with a variety of clients, deadlines, and technological problems that can make for a harrowing day on the job. Managers have to consult with technical staff in order to develop improved technologies while keeping an eye on the marketing aspects of a new product.

The high demands on a telecommunications manager means that these positions require a highly skilled worker. Managers need to possess a range of managerial, technical, and interpersonal skills that are found within very few telecommunications workers. As such, companies in telecommunications have a difficult time finding the right managers from in-house. Engineers, technicians, and other professionals interested in management positions need to market their experience and potential in such a way as to knock down these barriers to employment.

Some professionals decide to go it alone and find a telecommunications management job on their own. While job sites, university services, and other connections to the industry may be helpful in getting a few interviews, those who look on their own often end up frustrated. For this reason, aspiring telecommunications managers should work with a recruiting agency.

Recruiting agencies have the exclusive connection to management positions that can provide lucrative financial and intrinsic rewards. Agencies work with major telecommunications companies and other firms that need managers to contend with cellular, Internet, and other technological woes. These agencies will help even the most polished professional learn how to adapt to a high pressure job, teaching organizational and motivational tools necessary in the workplace. For telecommunications workers, there is no clearer path to management jobs than a recruiting agency.

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### About the Author

Richard Taylor Edwards is the Managing Director of Talisman Executive, a specialist recruitment agency for [construction careers](#) and [construction jobs](#) in the UK and Europe.