

## Will You Succeed as a Stock Broker?

Many people, who are already employed in different professions, dream of taking up a career in stock broking. A midlife career change is an important decision that will affect your future and that of your family. The pros and cons need to be weighed and discussed with your family and friends, so that you will get their valuable advice and have their support.

The most important consideration is the reason why you want to become a stock broker. Being interested in making lots of money is not a good enough reason to make such an important change in your life. Are you genuinely interested in the stock markets? If you can honestly say that you find everything about the stock markets exciting, then you can consider making the switch.

Look for stock broker career information and seek career counseling before you finally decide to make a career change. Career aptitude testing will help you to decide if you have it in you to become a successful stock broker.

Some people prefer to go into property management, which involves maximizing the net revenues from property. In this field, there is a need for self-motivated people with problem solving skills, who can handle criticism.

The essential attitude, knowledge and skills.

Stock brokers need to be ambitious, have strong selling skills and be able to handle frequent rejections. New stock brokers have to be ready to work for long hours to find customers and to establish themselves.

Stock brokers need to have excellent interpersonal skills and the capacity to communicate with confidence. Employers look for mature, self-motivated people, who have been successful in their careers and are capable of working independently.

Stock brokers should be good negotiators and be comfortable dealing with different types of people. They must be well organized and be able to handle a variety of tasks, while under pressure.

Qualifications in finance, economics or business can be an asset, though they are not essential. Most stock brokers are graduates and the larger companies insist on this, though graduation is not an essential requirement for becoming a stock broker.

You will need to get career training to gain the knowledge and skills necessary to function effectively as a stock broker. In the United States, you have to get a license by passing the General Securities Registered Representative Examination and may also be required to post a bond.

You have to work with a brokerage firm for at least four months, to be eligible to take the examination. In many states, people are also required to take the Uniform Securities Agents State Law Examination.

A career change is an important decision and you need to take your time to weigh the positive and negative aspects, before you take the plunge. Making sure that careful considerations are given now to build your future will make your journey to become a stock broker fun and smooth.

Source: <http://www.articlecircle.com>

### About the Author

Ayna Miah is a profession stockbroker. He knows the industry both inside and out. Now he wants to share the benefits of his experience with you! Revealed: The Tips You Need to Know to Quickly and Easily Become a Stockbroker. <http://www.aboutstockbrokers.com/blog>