

In Every Relationship We Wonder "What It Takes" To Be Liked

Don't we all love to be liked by others?

Life offers a variety of choices on almost anything. This includes the privilege to choose the people you associate with. Your choices are usually based on natural instinct that enables you to segregate things into those you like and dislike.

There is no single pattern used in making decisions. In some instances, you will be confronted with things you have never come across before which require tough choices.

If you cannot make up your mind immediately, the first thing to do is to stop and think. Weigh the pros and cons, and then eventually come up with a choice. The same is true when you meet a new person and make a decision whether he will be included in your circle of friends or be an acquaintance.

So it all boils down to one of these two things: to like or dislike (if you are making the choice) or being liked or disliked (if the object of choice is you).

For a person to like you, you have to be approachable. Always smile. Wear that smile naturally and sincerely. Wear it with warmth. Always remember to smile before, during, and after socializing. Smiling is a sure way to facilitate acquaintanceship. Always remember that the first meeting usually leaves a lasting impression.

As you get to know a person in the course of a conversation, show sincere interest and concern for him. Make the conversation pleasant. Make the other person feel comfortable and at ease. This is possible if you feel comfortable as well. Should there be differences in ideas or opinions, try your best to steer the conversation to a less controversial topic.

Let the other person do most of the talking. For this to be possible, you must assume the position of a good listener. Hold back your criticisms. Express a heartfelt compliment and make him feel important. All human beings yearn to feel important. Everybody loves a compliment, most especially when it is given warmly and sincerely.

There are many varied forms of gaining and showing importance. Some people feel important when they are rewarded by a smile from the person whom they helped. Likewise, the person who received assistance feels important upon knowing that somebody cares enough to look after his welfare, even if they don't know each other.

Yes, you need not know the person you want to help. It can be done anonymously. The important thing is that you extend help. What counts is the voluntary act of helping.

Before parting, make the impression that you are looking forward to converse with him in the near future. Make sure that succeeding meetings will follow the first one.

Succeeding meetings will allow you to get to know more of each other. A single meeting is never enough. The other person may not have seen the real you in just one encounter.

It's easy to make people like you as long as you want to.

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