

How To Win With Real Estate

Financial independence is the goal. We will explain why real estate investing is perfect for those who have other responsibilities and can only work on investing on a part-time basis. Here you will learn many of the insider tricks, formulas and secrets needed to assure your success.

Even starting in your spare time you will be striving to turn investing into a full time, money making occupation. With the ultimate goal of firing your boss and working only for your own sweet self, that's called financial independence. Tens-of-thousand have reached financial independence through real estate and so can you if you use that freedom as your motivation. Print the words "Financial Independence" on some file cards and tape them up in places where you will see them every day. "What the mind can conceive, the body can achieve." Put your subconscious to work helping you achieve your dreams.

IT'S THE PEOPLE

Most don't realize it, but real estate investing is a people business! You can only successfully buy, sell and lease property if you can skillfully deal with people - sellers, agents, tenants, buyers, contractors, government workers, escrow officers and many others. If you work to understand what motivates these people, the battle for real estate profits will be half won. It's easy if you just carefully listen to what others have to say. So step Number One is to adopt the right mental attitude. You will always be calm, polite and business-like, but friendly. Will there be stressful situations? Sure! But in almost every case stress and anxiety are self induced. You can avoid that. Just remind yourself that this is "just business". It's never a matter of life and death so relax, take time to think through the situation and then do what it takes to solve the problem.

You'll learn many solutions. It's true, many new real estate investors fail because they don't have the right attitude. Now that will never be your problem. Every time you encounter and overcome a problem you gain the best kind of education; learning under fire. You never forget those learning experiences.

IS REAL ESTATE WORTH THE EFFORT?

I'm sorry to say that some folks never even get started, because they don't think real estate investing is worth the effort?

Think about this...

1. 90 per year. Here's how the value of that single property would grow during a ten year holding period...

YEAR NEW VALUE

1	\$212,000
2	\$224,720
3	\$238,203
4	\$252,495
5	\$267,645
6	\$283,703
7	\$300,726
8	\$318,769
9	\$337,895
10	\$358,169

Wow! At the end of ten years you could sell for a profit of \$158,169.

Yes, it is very possible that you could have bought that property for from zero to \$1,000 as down payment if you followed our plan. More about that later.

What would the property's value be if you owned it for....

15 Years = \$479,311

Your profit at that point would be \$279,311. The property increased in value by an average of \$18,620.73 per year!

Finally, at the end of 20-years the value of the property would be...

\$641,427.

A gain of \$441,427. An increase of \$32,071.35 yearly on average just for owning the property and letting a renter make the house payments! If you

owned just 3 properties for 20-years, you could cash out for over one million, three hundred thousand dollars. With numbers that look like this...

\$1.3 million. Isn't that a pretty sight?

Let's back up a little. What if you bought and held just SEVEN houses for TEN years? At the end of ten years, at a 6% yearly increase in value, you would be worth...

\$1.1 million

Yes, that's how anyone can get rich and many do! That's how you can stop worrying about living on social security or if there will be any money left in your company's pension plan. That's financial independence! What else have you learned?

Well, I hope you see that you don't have to be Donald Trump to be successful in real estate. Just buy a couple of homes and go on with your life until you're ready to cash in.

Every property will not perform exactly as indicated here, but we can teach you how to purchase, finance and manage real estate so that the odds of winning are with you.

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